

How you can pre-qualify your new loan applicants in less time





CHALLENGE:

Fact-find & document collection for mortgage pre-qualification is a tedious & disjointed process.



USING EQUIFAX FACT FINDER:

our digital tool assists brokers in gathering information for their pre-qualification assessment.





OUTCOME: Fast and hassle-free pre-qualification.

Challenge: Gathering the information is time-consuming.

Using Equifax Fact Finder:

The intelligence is automatically assembled for you and displayed via an easy-to-use interface.



Outcome:

Significantly reduce the time you spend on each pre-qualification without needing any technical expertise to use the platform.

Challenge: Your customers are frustrated by paper-heavy processes.

Using Equifax Fact Finder:

Your customers are guided through a speedy and intuitive process to complete their ID verification online and consent to provide third party access to their bank transaction data.

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Outcome:

Exceed customer expectations by minimising friction and reducing processing times.

Challenge: Documentation is late, incomplete or missing.

Using Equifax Fact Finder:

Real-time status updates pinpoint what items need following up and which applications have achieved pre-qualification.



Outcome:

Gain workflow visibility to increase efficiency and identify quality leads in less time.

Challenge: Fraud prevention is complicated and daunting.

Using Equifax Fact Finder:

Digital identity verification and biometric technology quickly confirm your customer is who they claim to be.

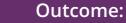


Outcome:

Mitigate fraud risk without increasing the workload for you or your users.

Challenge: Information sits on disparate systems.

Using Equifax Fact Finder:



Access from the one place vital pre-qualification information:

- ID verification
- Income & expenses
- Equifax credit report & score



Quickly understand your customer's financial position and reduce errors and cross-checking.

Challenge: Assessing suitability takes time.

Using Equifax Fact Finder:

Determine your applicants' suitability at speed with a single screen dashboard summary of their finances, including an automatic calculation of their monthly income surplus.

Outcome:

Have the relevant information at your fingertips to fulfil crucial Best Interest Duty obligations.

A better experience for your new loan applicants with Equifax Fact Finder.

Simplify the pre-qualification process and help your clients live their financial best.

- \checkmark Credit-check your clients with Australia's largest consumer credit reporting bureau.
- Verify identity and mitigate fraud with advanced biometric technology. \checkmark
- \checkmark Gain valuable income & expense insights with bank transaction data.

Contact us today for a free demo at equifax.com.au/factfinder

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